'The meaning of life is to find your gift. The purpose of life is to give it away.'

Pablo Picasso

IMPLEMENTING CHANGE IN RESPONSE TO A CHANGING WORLD

Youth reflect Change and determine future trends

90% of adult participants in outdoor recreation started between ages 5 and 18

Young Outsiders - Age 6-24

- Percentage of young outsiders declining 7% each year
- 79% of young outsiders are Caucasian
- 56 percent of young outsiders are male.
- Peak youth participation in outdoor rec = age 10

Need for change?

Is the organization delivering on its mission and vision?

Mission Statement

The Mountaineers mission is to enrich the community by helping people explore, conserve, learn about and enjoy the lands and waters of the Pacific Northwest and beyond

Vision 2017

The Mountaineers is the **foremost outdoor recreation organization** of the Pacific Northwest. We are a trusted source for instruction and information on responsible enjoyment and protection of the natural world. Our programs and books provide safe, exciting and fun opportunities for exploration and learning to outdoor enthusiasts of all ages. The Mountaineers Program Centers serve as urban gathering places for the outdoor community and our lodges are gateways to adventure. We connect people with the outdoors to support the physical, emotional and social benefits of a healthy, active outdoor lifestyle and because successful conservation depends on it. We extend our leadership to the realm of stewardship, public policy and public lands planning to cultivate outdoor citizenship among the recreating public. The Mountaineers serves a broad community, offering outings and programs to anyone who wants to learn about and enjoy the outdoors — $\pmb{especially\ the}$ next generation of explorers, educators and conservationists.

Mountaineers Demographics

- 10,000 Members
- 48 years old on average
- Average age is decreasing. It was age-49 in 2011 and age-52 in 2005
- 56% Male
- 94% Caucasian
- 83% Empty-nesters

Facebook Likes

- Seattle Seahawks 2,616,231
- UW Huskies 221,199
- American Alpine Club 46,134
- The Mountaineers 6,558

Total percentage of 18-24 year olds who already use social media = 98%









Multiple Ways to Get Together

Online Meetup Groups:

 20 and 30 Something Happy Hour to Hikes – 9236 members

Strategic Plan - Program Elements

- Community
- Outdoor Adventure and Instruction
- Volunteers
- Content
- Gathering Places and Gateways
- Conservation and Responsible Recreation
- Youth and Family

Recent Program Investments

- Youth Programs
- Fundraising
- Stewardship Projects
- Volunteer support
- New website

Older Members Provide the Foundation

- Program Experience
- Support the Mountaineers financially
- Serve as volunteers
- Wisdom

How are we doing? What are the big outstanding issues?

Does the organization need to keep changing? Is it moving too fast or too slow?

Change Process

- Identify the issues with important stakeholders
- Create awareness get feedback
- Modify issues
- Develop strategies and costs to address the issues
- Identify alternatives with budgets
- Agree on recommended alternative, funding and schedule
- Implement