Olympia Branch Council, The Mountaineers Minutes

9 OCTOBER 2019 / 1759 / Olympia Center

ATTENDEES

- Officers: Bob Keranen, Marko Pavela, Greg Lovelady, Neal Kirby, Beth Peden, Virginia Haas, Doug Hansen
- Guests: N/A

Meeting called to order at 1759

1800 - Approval of SEPTEMBER MEETING minutes - All

• Putting this off until the next month so that new Council members Beth and Neal Kirby have an opportunity to review.

1800 – BANQUET - VIRGINIA AND MAXINE

- Coming along now and going well. Greg distributed an almost completed draft of the program brochure for review.
- Talked logistics on the banquet.

1828 – COMMUNICATIONS - DOUG

- 15th of every month is deadline for the e-blast submissions.
- Middle of November Comms Committee will meet; decide how Dee Ann wants to proceed.
 - o Need to have account logins in a central location
- Committee is Mike K, Regina R, Dee Ann, Virginia and Maxine, Doug

1842 – BANFF- MIKE RILEY/BOB K

- Seattle has contracted with Benaroya Hall to run their's
- Olympia has 3 nights while no other branch has this
 - o Will have almost all the films
 - o Could mean additional \$5k for Olympia towards our revenue
 - o Trying to have Sierra Nevada Brewing "sponsor" Friday night
 - o Carolyn Burreson is handling the volunteers for that night
- Posters are going around
- Tickets are now on sale

1825 - OPEN HOUSE PRELIM PLANNING - VIRGINIA

- How to advertise the open house; talk with Mike Riley
 - o Poster
 - o Radio folks
 - o Activity Chairs

- Spoke to volunteers needed on the open house
- Worthington Center is the place
- Event to combine the Open House with a Used Gear Sale
 - o Marko will email Maxine and Virginia to see if they can work this out
 - o Kids Sale??? Suggested that anyone can bring any kind of gear to sell.

1916 – CLUB BUDGET - BOB K

- Marko, Bob, and Greg attended one of the "deep dive" budget teleconference calls.
 - o Serious about "breaking even" with the budget this year
 - Each Branch has a contribution margin
 - Our budget in Olympia reflects that
 - Being more lean as a club
 - o Program center is saying they are becoming leaner as well
 - o Mountaineers Books is not a separate entity
 - Mountaineers books is a prominent publisher
 - We acquired Green Trails maps
 - o No changes to our budget as of yet
 - It will be approved by the board of directors on the 17th of November
- Monday's call had a tone wanted to keep increasing fees for courses
 - Keep prices close to the same because people are calling the program center asking why something cheaper in Olympia.
- Board of Directors strategic plans in the future were discussed
 - o Greg mentioned to keep a close eye on what that plan is in the future
 - o Bob mentioned pushing back more on course fee increases
- Conversation was had about having a clubhouse; would this be good for Olympia's "break even" budget.
- Our Youth Programs need to be "break even" as well.
- Discussion about course fee increases from the program center
- Keep a close eye on expenses
- Marko will forward to the council again the prices for all the courses

1852 – COUNCIL MEETING NOV 4th 2020 MEETING KEEP MEETINGS IN OLY- BOB K

• Will be okay keeping meetings here in Olympia rather than further discussing moving to the Lacy Community Center.

1845 – STORAGE UNIT - BOB K

- Going with a 1 yr lease instead of going month to month
- APPROVED by ALL

1913 – SUPER VOLUNTEER BRANCH - ALL COMMENTED ON THIS

- Talked about how the "super volunteer" badge is earned and spoke to how to use the website to track these things
- Marko is coordinating the Super Volunteer list and asking committee chairs to coordinate with their folks to identify more folks
- Budget for recognition is \$5k

1934 – Officer's Reports – All

- Doug Nothing more to report
- Greg Nothing more at this time
- Virginia Nothing more at this time
- Marko
 - o Rich is asking Marko to take over the Intermediate Climbing Chair
 - o Still the leadership course chair and heading that up
 - Will re-seed the committee for that
 - Will be the same week in January and will be at Lacey
 - Will post this by next month on the website
- Neal
 - o Posting the event and the field trip for the tree talk
- Beth Nothing at this time

1945 – Meeting Adjourned

ACTION ITEMS

• Marko will see about doing the used gear sale during the Open House and coordinate that with Virginia and Maxine