Olympia Center

Attendance

Officers:

- Brian List, Chair
- Andy Weber, Chair Elect
- Derek Pierson, Secretary
- Henry Romer, Director
- Donna Kreuger, Social Chair
- Greg Lovelady, Member at Large

Members:

- Ray Philen
- Kathy Fox
- Bob Keranen

Brian List called the meeting to order at 6:00 PM.

> <u>Andy Weber</u> moved to approve the minutes for last month, <u>Donna Kreuger</u> seconded and the motion passed.

Announcements:

<u>Brian List</u> said that the used gear sale had 17 vendors and came out \$150 ahead of budget. He suggested having a sign-up sheet next time to capture attendance and how people learned about the event as well as possibly having an outreach booth to answer questions about The Mountaineers.

<u>Ray Philen</u> said the OlympiaMountaineers.org website is currently not editable as it appears our website host has gone out of business. He is curious if he should be looking for a new host. <u>Ray</u> said it would probably cost around \$10 a month for the local host he is looking at.

<u>Henry Romer</u> noted that not having a way to manage things like the library will be a problem without the website.

The Officers' Committee agreed to request that Ray proceed to switch the branch over to an appropriate Internet service provider.

Pricing Committee:

<u>Brain List</u> said that he foresees branch budgeting becoming a lot harder in the future with the advent of a new Pricing Committee which consists of himself, <u>Leann Arend</u>, the new COO, <u>Kristina Ciari</u>, <u>Jim Feltus</u> (from Tacoma branch). The committee is chaired by <u>Brian</u> <u>Young</u> whose goal is for the committee to develop a club-wide pricing philosophy and process for vetting volunteer-proposed pricing across our various branches, outdoor centers and activities.

<u>Henry Romer</u> said historically we have always kept records and broke out individual course budget items and fees. He feels the only change in this new system would be looking at the good, bad and indifferent results that come out of the committee. <u>Henry</u> handed out a working spreadsheet with a per day price, which includes base price, expense, enrollment and lectures and mentioned at the sea kayaking committee they discussed a "general" clinics fee, per day using a similar formula and it worked well.

<u>Derek Pierson</u> said that he is concerned with our clubs move towards a "market" pricing model. He feels that this structure barely works for "for profit" organizations, how can we expect it to work in a "non profit", after all, we are the ones setting the standard, how can we compare what we offer to commercial agencies who have a completely different mission.

<u>Brian List</u> said at the managing meeting level club wide spending was not sustainable which was the catalyst for the Course Pricing Committee.

<u>Henry Romer</u> said that with the addition of the shared allocation, and without a million dollars a year in donations the club is not sustainable at its current rate.

Radical Reels:

<u>Brian List</u> mentioned that the process for giving free tickets to Banff is a bit cumbersome. He also said he was approached by the BANFF road warrior asking if we knew why attendance was low. <u>Brian</u> said, the low numbers may have to do with the date of the event.

<u>Bob Keranen</u> suggested adding an event to the website which will allow tracking attendance and possibly other useful features.

<u>Henry Romer</u> suggested setting up a RSVP style system to help handle event sign ups.

<u>Greg Lovelady</u> suggested sending an email to the course chairs offering a set number of free tickets per course to expedite the process.

<u>Derek Pierson</u> suggested doing some sort of lotto or raffle style system for giving away free tickets.

Funding:

<u>Donna Kreuger</u> requested \$800 for the hiking course budget which would included both the conditioning and family activities. \$300 will go towards room rentals and supplies for leader training and recognition, and the remaining \$500 will be used for supplies, printing, postage and recognition for the Family Hikes program. She also mentioned that April 15th is another hiker's rendezvous and due to the size of the last gathering the Oly Taproom wants to charge a \$150 rent expense. <u>Donna</u> said she is looking for other venues to hold the event. She also asked about whether we should continue to have the picnic.

Brian List moved to approve <u>Donna's</u> request for \$800, <u>Andy Weber</u> seconded and the motion passed.

<u>Bob Keranen</u> suggested having some other kind of activity at the picnic so there is something to do other than just eat.

<u>Brian List</u> relayed for <u>Maxine Dunkelman</u> the branch librarian, that the library is over budget and has received requests from kayakers, climbers and the potluck for materials that aren't available at the library.

Officer Reports:

Secretary: <u>Derek Pierson</u> noted that according to the record, the January 1st meeting minutes are still not officially approved.

> <u>Brian List</u> moved to approve the January 1st meeting minutes, <u>Andy Weber</u> seconded and the motion passed.

Director: <u>Henry Romer</u> said there is a club board meeting coming up on March 19th.

Chair: <u>Brian List</u> passed out a dashboard spreadsheet which listed membership, course wait list vs attendance, etc. He also mentioned at the next board meeting the focus will be taking action about the collaboration task force report.

Other Business:

<u>Greg Lovelady</u> said that he circulated a member recognition survey and is ready to move forward. He plans to work with the webmaster(s) to only show the results to course chairs. <u>Greg</u> also said he sent the branch rules vote request to staff member <u>Kristina Ciari</u> (Seattle Program Center) letting her know we are ready to send it to the general membership.

<u>Derek Pierson</u> said that while he feels "recognition" is generally a good thing, we ought to be careful not to turn this branch into an incentive driven volunteer organization, that is to say, encouraging the idea that people should expect rewards for volunteering. He feels that goes against everything he stands for, not only as a mountaineer but as a volunteer himself.

Brian List adjourned the meeting at 7:45 PM.

The next meeting is April 13th at 6:00 PM at the Olympia Center.