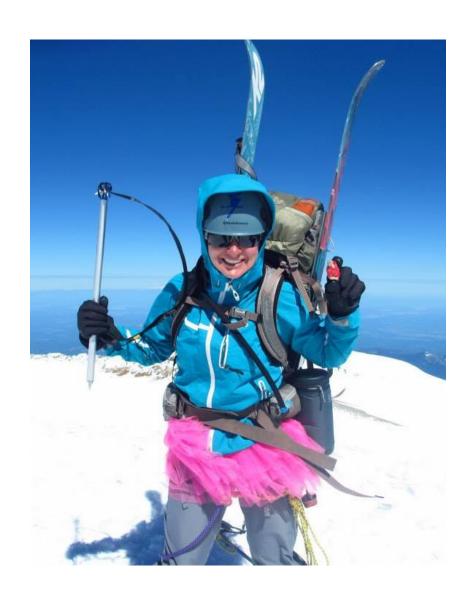
# New Website New Opportunities



### Runner, Skier, Climber, Writer, and LIFE enthusiast.

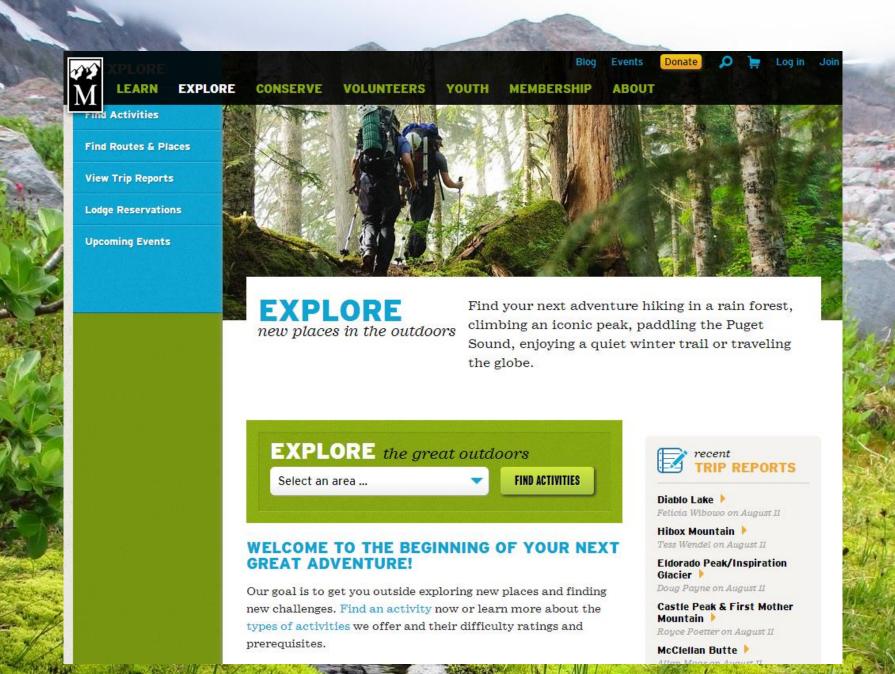








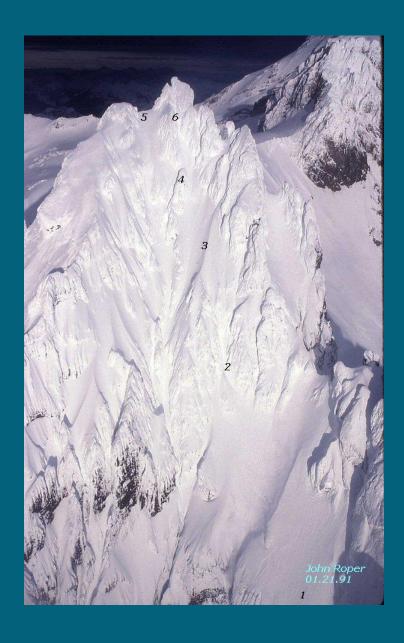




# mountaineers.org 2.0







### 6 Priorities

- Create a great online experience around your classes and trips
- Offer great content to attract potential members
- Build an easier on-ramp for potential members
- Build a foundation for connecting your members to one another
- 5. Ensure you can easily report on the things that matter
- 6. Simplify

## We Launched On Schedule

- ✓ 2010-present ► feedback.mountaineers.org
- ✓ 2011-2012 ► Vendors, Discovery
- ✓ May 2013 Feb 2014 ➤ Development including User Experience and Graphic Designs
- ✓ Mar-Apr 2014 ➤ Volunteer User Testing
- ✓ May 5, 2014 ➤ Launched!

# We Launched On Budget

\$291 <sub>7</sub> 000		
\$59 <sub>7</sub> 000		
\$350 <sub>1</sub> 000		
\$350 <sub>1</sub> 000		
\$350 <sub>7</sub> 000		
\$350 <sub>1</sub> 000		

### What's Next

- A Long Term Commitment to our vision
- Routine updates and patches
- Keeping the content clean
- Crowdsourcing information for fresh content



# Fixes & Improvements

- Prioritized in weekly Triage Meeting
- Managed through our "ticket" system on GitHub.com and take less than one hour of development time
- Since launch:
  - Closed 135 tickets
  - Have 49 open tickets, 47 are High Priority
- Since the start of development:
  - Opened 787 tickets
  - Closed 738 tickets
- Ongoing discussions and feedback through newly-formed Technology Advisory Committee

# What's Been Fixed (since launch)

- ✓ Activity Search
- ✓ Roster Editing
- **✓** Courses
- ✓ My Profile
- ✓ Salesforce Reports

### **Prioritization Criteria**

- (V) Impact to volunteers
- (#) Number of people affected
- (R) Amount of revenue affected
- (E) Amount of cost reduction, increased efficiency and/or increased accuracy

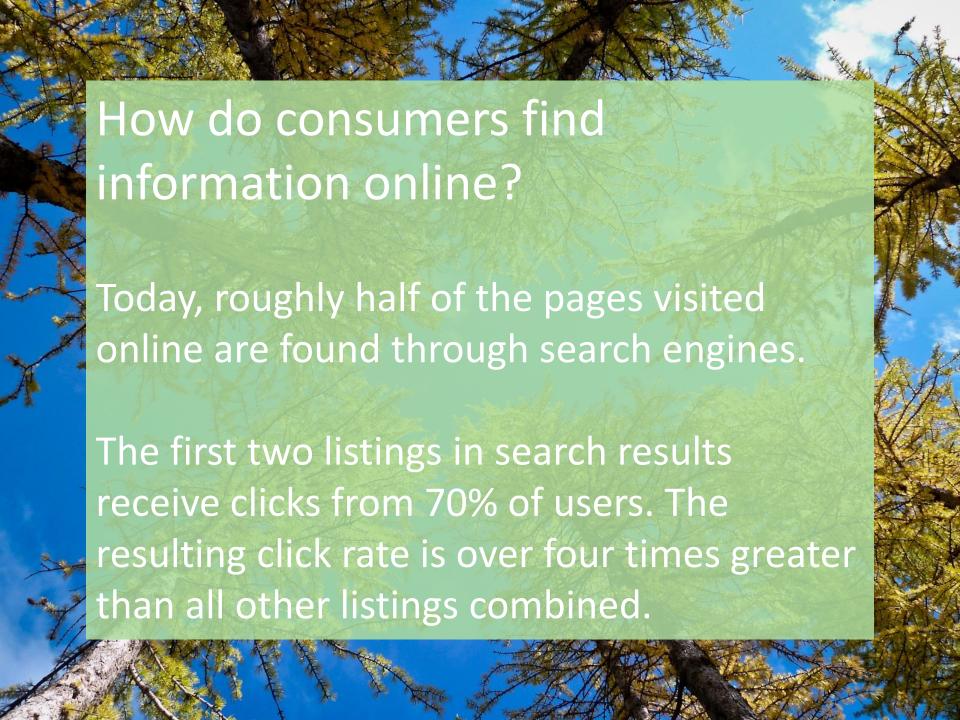
### **Future Enhancements**

Rank	Development Group	Timeframe	Iterations
	Book Sale Integration	Fall 2014	2+
1	Import activity and course history		
2	Add carpool opt in and communication functionality	Fall 2014	1
3	Improve instructor registration		
4	Improve course roster management		
5	Automate staff processes	Fall 2014	4
6	Add donation page for donating to designated funds	Fall 2014	ı
7	Add skill badge functionality		
8	Improve accounting reports including simplifying our chart of accounts	_	
9	Improve branch website calendar functionality		
10	Activity and Routes & Places Search with Map View  Spring 201		3+
11	Add functionality to allow course activities to charge a fee in addition to the course		
12	Add volunteer functionality and reporting		

Want to know more? We've got blogs for that! Just search "website" using the little magnifying glass on any page of the site.

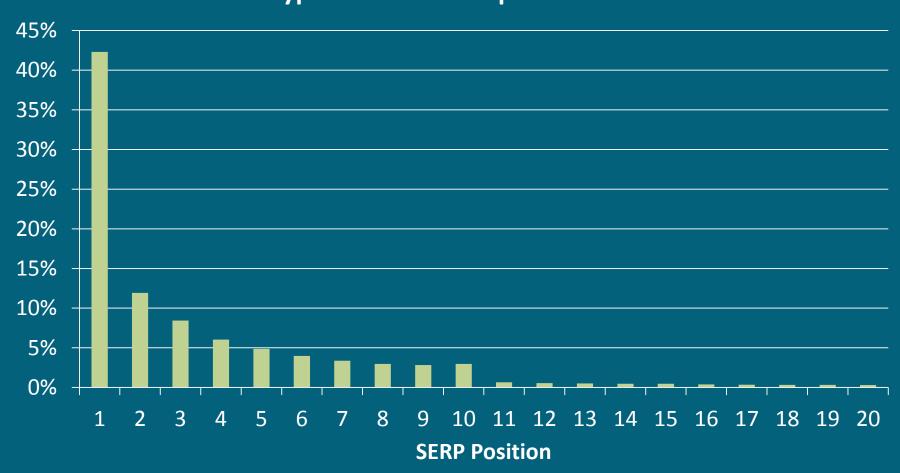






# Why Position Matters?

**Typical % Clickthru per Position** 



### Opportunity

Grow our search ranking to improve the number of people who can "organically discover" The Mountaineers. This will:

- Make more people aware of the awesome work we do
- Increase donor and member base
- Allow our courses and activities to come up first in search

The new website was already optimized for search engines, and we

just/need to keep creating great content!

### Why do we care?

In an average month, we have 20,000–30,000 unique people look

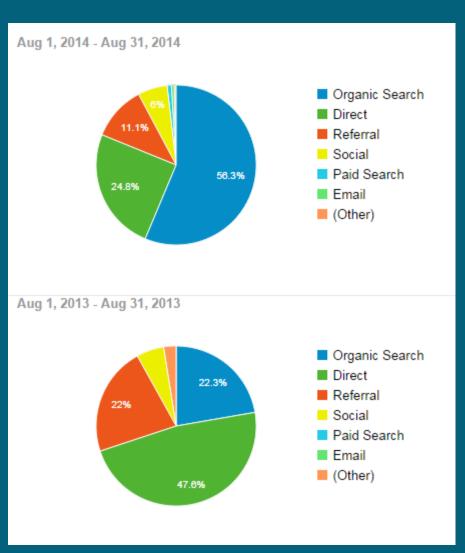
at our site.

#### Before 2.0:

47% direct 22% is organic search

#### Post launch:

25% direct58% organic search



Mountaineers

Q

Web

**Images** 

Shopping

News

More ▼

Videos

Search tools

About 2,410,000 results (0.53 seconds)

Ad related to Mountaineers (i)

#### mountaineers.org - Go Outside

www.mountaineers.org/ -

The Mountaineers teach you skills to accomplish your dreams outside!

Youth & Family Hiking
Conservation Climbing

#### The Mountaineers | Explore - Learn - Conserve - Seattle

www.mountaineers.org/ -

K2 - Siren of the Himalayas. Tickets are now on sale for The **Mountaineers'** presentation of K... More. Course. Hiking Information Session. Join us on February 6 ...

3 Google reviews · Write a review · Google+ page

7700 Sand Point Way NE, Seattle, WA 98115 (206) 521-6000

#### Contact Us

Find us using Google Maps · Sandpoint Way Construction ...

#### Seattle Branch

Welcome to the Seattle Branch. Seattle is the largest of the ...

#### Seattle Program Center

The Mountaineers Seattle Program Center's expanse and versatility ...

More results from mountaineers.org »

#### **Activity Search**

Activity Search. Activities are the heart of The Mountaineers ...

#### Join The Mountaineers

Joining The Mountaineers is easy, and only takes a few minutes ...

#### Weed Watchers

The Wilderness Weed Watchers Program trains volunteers to ...



#### Mountaineers Club

Directions

Write a review

Address: 7700 Sand Point Way NE, Seattle, WA 98115

Phone: (206) 521-6000

Hours: Wednesday 9:00 am - 7:00 pm - See all

#### Reviews

3 Google reviews

**More reviews:** switchboard.com, webutation.net, yellowbot.com, webcompanyinfo.com

#### People also search for



Stone



Seattle



REI



Vertical

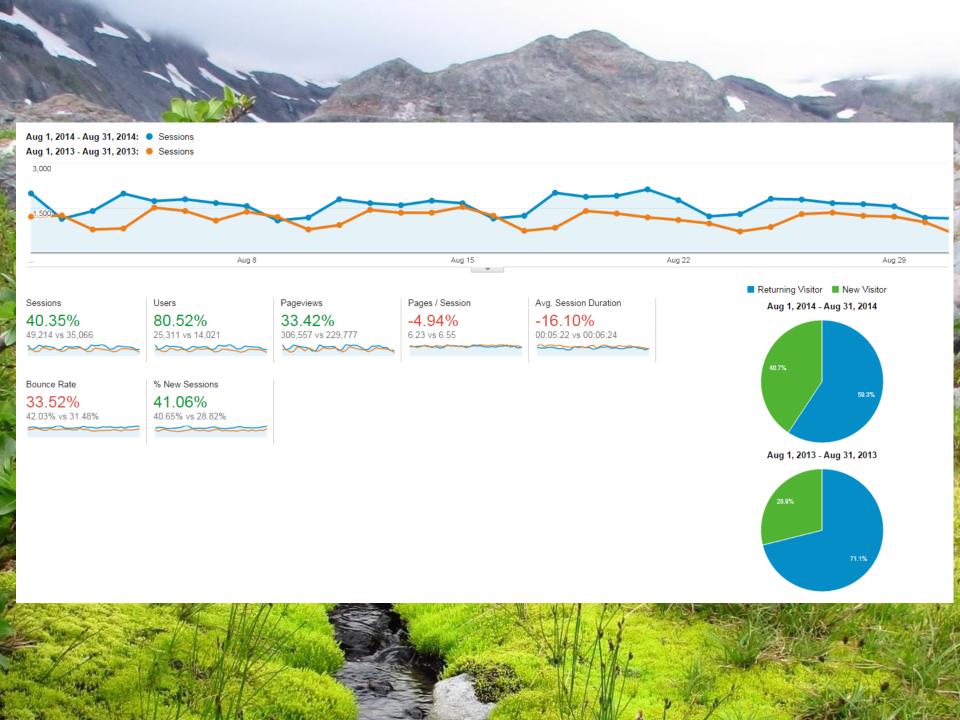


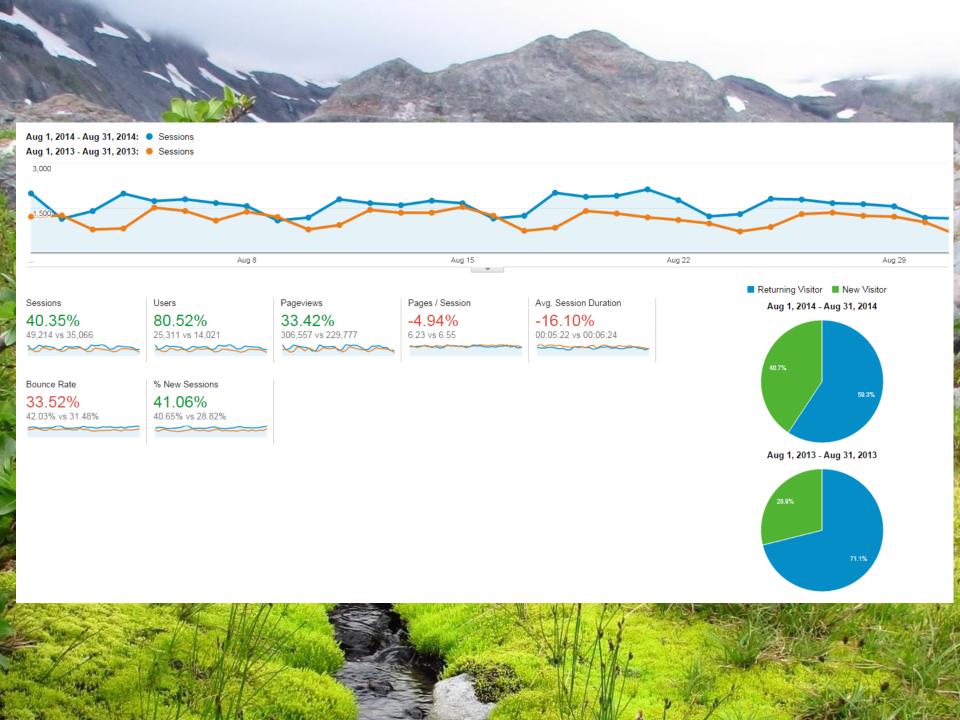
Warren G

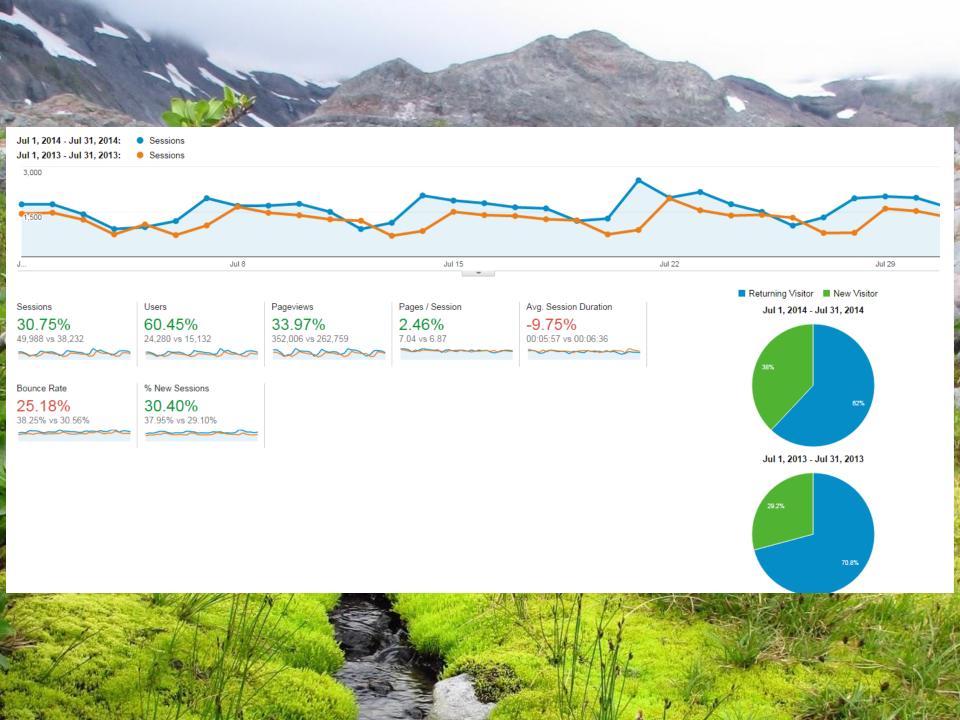
#### Seattle Mountaineers Home Page

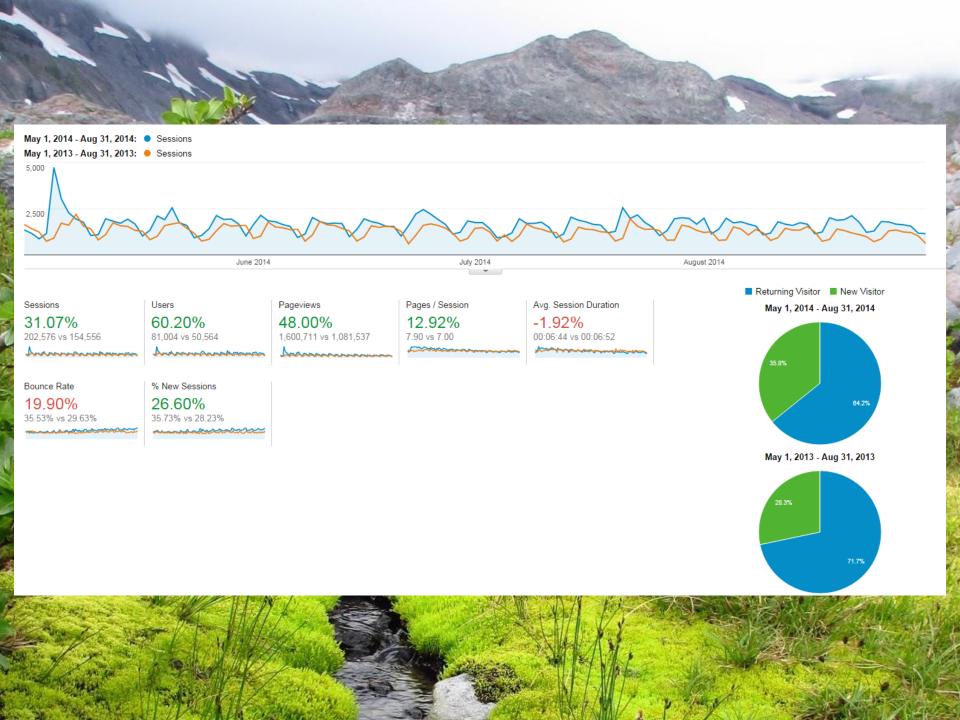
www.seattle-mountaineers.org/ -

MISSION STATEMENT FOR THE SEATTLE MOUNTAINEERS. The goal of the

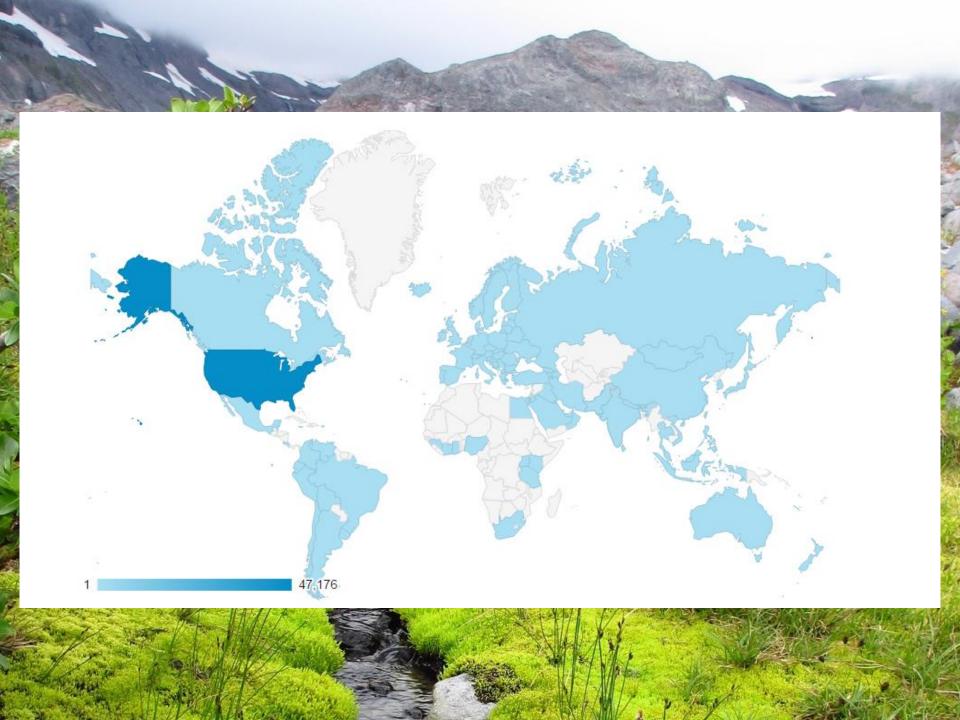








Р	Page ?		Pageviews ? ↓	Unique Pageviews ?	Avg. Time on Page ?
			306,557 % of Total: 100.00% (306,557)	201,408 % of Total: 100.00% (201,408)	00:01:02 Site Av 00:01:0 (0.00%
1.	/explore/activities	Ð	34,041 (11.10%)	11,959 (5.94%)	00:01:1
2.	I and the second	Ø	<b>31,721</b> (10.35%)	19,871 (9.87%)	00:00:4
3.	/login	æ	<b>12,091</b> (3.94%)	10,635 (5.28%)	00:00:1
4.	/learn/find-courses-clinics-seminars	P	5,872 (1.92%)	3,077 (1.53%)	00:00:5
5.	/logged_out	æ	3,395 (1.11%)	2,734 (1.36%)	00:02:0
6.	/explore/routes-places	æ	3,243 (1.06%)	1,804 (0.90%)	00:01:1
7.	/about/branches-committees/seattle-branch/committees/seattle-hiking-committee/course-templates/conditioning-hiking-series/conditioning-hiking-series-seattle-2014	j @	2,969 (0.97%)	787 (0.39%)	00:00:4
8.	/login_form	æ	2,438 (0.80%)	1,996 (0.99%)	00:00:2
9.	/explore/trip-reports	æ	2,097 (0.68%)	1,074 (0.53%)	00:00:5
10.	/explore	₽	<b>1,957</b> (0.64%)	1,496 (0.74%)	00:00:2

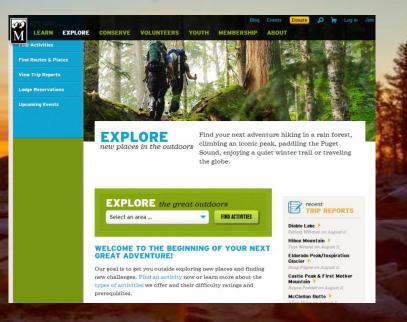


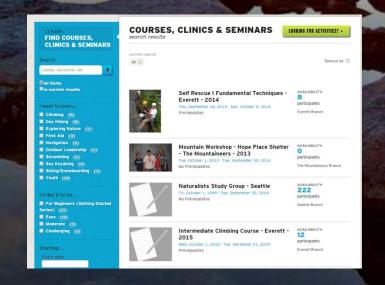
## **Engagement Improvements**

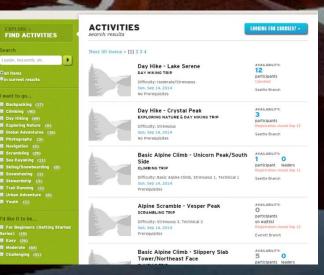
- Significant growth in our website's traffic!
- Since launch 1,000,000 (yes, one million) page views by 45,000 unique individuals
- Our <u>Find Activities</u> page received 12% of the total pages views with the <u>home page</u> not far behind at 10%
- 46% increase in pages views
- 17% increase in unique visitors











I want to go...

E Climbing (40)

Day Hiking (46)

E Exporing Nature (6)

Dioleal Adventures (16)

Photography (3)

Navigation (2)

E Scambling (29)

E Sca Kayaking (11)

Showshoarding (1)

Stewardship (3)

Trail Running (1)

Urban Adventure (6)

Votth (3)

I'd like it to be...



#### **BLOG**

- All posts
- Adventure Profiles
- Books
- Branches
- Conservation
- Courses & Activities
- Events
- How To
- In the News
- Membership
- Youth & Family





#### INFO NIGHT: SKI-SNOWSHOE IN MAINE, SKI OR WINTER-WALK IN AUSTRIA AND FRANCE

Yearning to explore winter wonderlands outside the PNW? Long-time winter sports expert and Global Adventure leader Patti Polinsky will be holding an info night on Sept. 29 to talk about a lodge-to-lodge ski-snowshoe adventure in Maine and a skiing-walking adventure in French and Austrian resorts that she's leading in 2015.

#### A THANK YOU TO THE MOUNTAINEERS FOUNDATION

Support from the Mountaineers Foundation has been instrumental to our conservation program over the past few years. Find out how we are protecting the outdoor experience.

#### EXPERT TEAM ASSESSES FIXED ANCHORS ON FORBIDDEN PEAK

We are participating with a team of representatives of different climber communities to evaluate the Wilderness experience in North Cascades National Park.

#### TELLURIDE MOUNTAINFILM WORLD TOUR - GET TICKETS

The Mountainfilm Wourld Tour will come to Seattle on September 25, 2014. The films selected for the show will explore themes connected to Mountainfilm's mission of exploring cultures, preserving environments and promoting adventure.

# TACOMA MOUNTAINEERS OPEN HOUSE AND SPEAKER SERIES SEPTEMBER

Tacoma Mountaineers Open House and Speaker Series



MICHELLE STORY September 08, 2014



Comments \*

#### ALSO IN THE BLOG...

#### LATEST POSTS

Info Night: Ski-Snowshoe in Maine, Ski or Winter-Walk in Austria and France

A Thank You to the Mountaineers Foundation

Expert Team Assesses Fixed Anchors on Forbidden Peak



Tacoma Mountaineers Open House and Speaker Series

September 19, 7pm | Tacoma Program Center

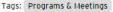
On September 19, join us to hear great stories on the topic of What I did On My Summer Vacation. Beginning at 7pm see our orientation show of the programs and courses offered by the Tacoma Mountaineers. We welcome new members, prospects and friends. Bring the family to see what we do including climbing and scrambling, sea kayaking, skiing, snowshoeing, hiking, social & family activities, first aid, sailing, navigation, avalanche training, and more. This will be a chance to visit with committee people in activities of interest to you. Then watch the presentation beginning at 7:45pm.





















**EVENTS** ACTIVITIES

The Mountaineers can help you get outside for an evening, weekend, or entire season. We have lots of events, courses and activities to sign up for online at mountaineers.org. Below is just a sampling. Take a look at your schedule and join us for one (or many) of these great upcoming adventures:







how the Puget Sound came into being in this one-hour slide presentation. This class is lesigned so that the average

#### Courses

3 | Seattle Program Center: A evening workshop for Mountaineers leaders and administrators to learn about course management in the of the Sept 20th workparty

#### Activities

Sept. 6-7 | Meany Lodge Come and give a hand to help keep Meany Lodge beautiful. To make the evening more enjoyable, Meany is



#### **OLYMPIA BRANCH NEWS**



#### **Greetings Olympia Mountaineers!**

It was so great to see so many of you at our annual summer picnic. Thanks to everyone who came out! We have more exciting events coming up - an Adventure Speaker Series, our Annual Banquet, a Real Life Treasure Hunt, and a chance to show off your latest action photos - and we hope you'll join us for some or all of our upcoming adventures.

Enjoy our wonderful summer weather!

#### Mike McIntosh, Olympia Chair

#### Speaker Series & Banquet

Adventure Speaker Series | Wednesday, Sept. 3 | 7pm: Don't miss the first of the season's Adventure Speaker Series with Pat O'Connor's kayaking paddle from Olympia to Skagway, Alaska. In May of 2012, Pat and his traveling partner Tom Jordin departed from Olympia on a 1500 mile voyage which ended 78 days later in Skagway. After completing the paddle, they spent another 5 days hiking over the famous Chilkoot Trail to the Klondike gold fields in the Yukon Territory. Join Pat as he shares stories and his extraordinary photographs of marine life, scenery, and animals and come early for a 6pm potluck. Find complete details on olympiamountaineers.org.

