





# THE MOUNTAINEERS IS **A COMMUNITY**

united by a passion for adventure and driven by a deep sense of purpose to give back. For more than 114 years we have redefined limits, set new standards in outdoor education through volunteer-led courses and award-winning books, and fiercely defended the outdoor experience.

Community is a feeling. It's a place. It's a bond forged between us. Whether you're new to the outdoors or leading your 10th trip of the year, our community adventures with you.

Photos, clockwise from top left: Nathan Foster, Peter and Nancy Hendrickson, Satish Shanmugasudaram, Anne Harai, Carl Marrs, Katy Snyder, Tyler Dunning, Ananth Maniam, and Mountaineers Adventure Club

#### **DEAR FRIENDS:**

In times of crisis, it is important to return to the compass of our core values. Like the cairns that guided us for generations, our core values provide markers that keep us connected to our highest purpose and build the foundation for long-term success.

Over the course of the pandemic, we've returned to our core value of community over and over again. A connected and vibrant community provides resilience in the most challenging of times, and the strength of The Mountaineers community has made the difference between a challenging year and a devastating one.

The COVID-19 crisis created financial insecurity for many individuals and businesses across the globe, and The Mountaineers is no exception. Moving cautiously yet quickly, we decisively responded with significant cost-cutting efforts across the entire organization. Our community of volunteers responded creatively by developing online and hybrid courses and events, which offered learning experiences and unique opportunities to connect to the outdoors and one another. We also sought resources like the Small Business Administration's Paycheck Protection Program, a forgivable loan made available as part of the CARES Act relief program. Our publishing division sold a record number of books here in the Pacific Northwest and around the world, a sure sign that outdoor publishing is playing a vital role in the health and wellness of all people.

Our focus throughout the pandemic has been to move forward in a way that keeps our community safe. Part of this means striving to provide accessible experiences to the diverse community we serve. We know the healthiest community is one where every person feels belonging, and we believe belonging plays a critical role in inspiring unity, respect, and a passion for the planet we call home.

We would be remiss not to highlight the critical role our donors have played over the course of the last two years, with more individuals making contributions than ever before. The financial impact of COVID-19 has been palpable, and our community has responded in big ways to help us to weather the storm.

We are not alone on this mountain. In true Mountaineers fashion, we lean in when the going gets tough, and we always find ways to learn and grow along the way. We are in this together, and it is through the support of our community that we will make it to the other side stronger than when we started.

Thank you.

Tom Vogl

Chief Executive Officer

Vik Sahnev **Board President** 



14,453

members

11%

47%

people of color

female or non-binary



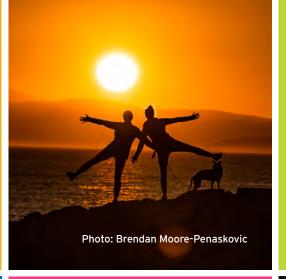
climbed

19,206,276+

feet and traveled

77,040+

miles



2,784 volunteers provided

2,126

outdoor experiences

## **COMMUNITY IN ACTION**

The Mountaineers 2020 Impact



396,854 books sold worldwide

\$68,036 in scholarships awarded to 140 individuals

**38,090** subscribers to Conservation Currents

12,265 copies sold of Freedom of the Hills

10,341 outdoor youth experiences

4,673 individual advocacy actions to protect public lands

1,800 Gear Library items

100% new titles printed on FSC® certified or recycled paper







2,998

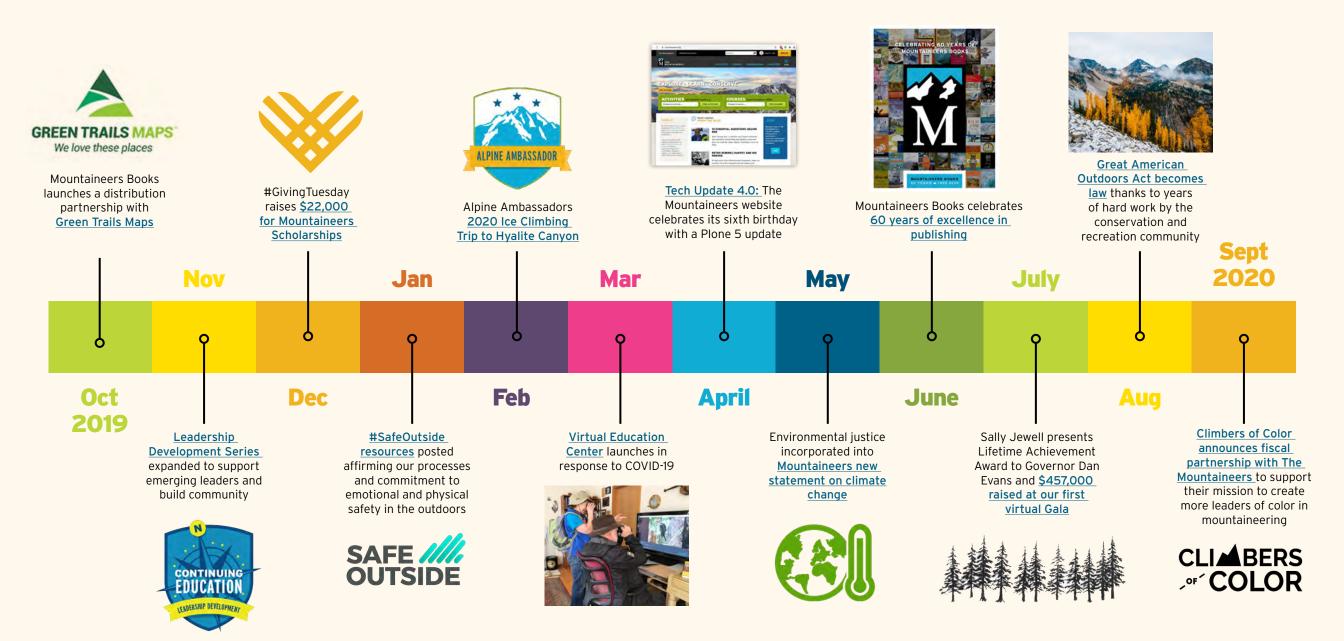
donors provided resources to educate and engage the next generation

2,139

made a charitable donation for the very first time

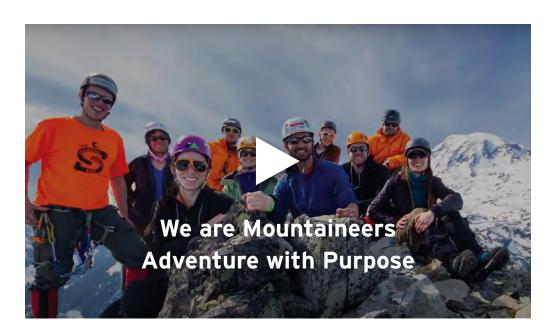


## FISCAL YEAR 2020: TRAIL MARKERS OF THE YEAR



## LEAD INNOVATION IN OUTDOOR EDUCATION

As a community, adventure with purpose is our legacy, and we endeavor to make it our future.



2020 BY THE NUMBERS

427

trip leaders lead 1,495 trips

387

courses, seminars, and clinics

384

students engaged in our Leadership **Development Series** 

### **COVID-19 Response Offers Critical Guidance to Recreate Responsibly**

On February 28, 2020, the Center for Disease Control (CDC) announced the likelihood that COVID-19 would spread in US communities. By March 23, Washington State's Governor Inslee issued a "Stay Home, Stay Healthy" order to slow the spread and "flatten the curve". Recognizing that getting outside is integral to both physical and mental health, The Mountaineers carefully tracked recommendations of public health agencies to provide critical guidance on responsible recreation. Remaining in close contact with partner organizations, we answered the call to join the Recreate Responsibly coalition with more than 1,300 businesses, agencies, nonprofits, and others across the country to help our communities safely and respectfully experience the benefits of nature during the challenging time.

Our COVID-19 Reopening Taskforce, composed of staff and volunteers, launched **Guidance for Mountaineers Programs** during COVID-19 - a transformative decision-making rubric used widely by our 2,784 volunteers to navigate how to continue offering indoor and outdoor programming in an ever-changing landscape. Throughout the pandemic, we provided frequent and transparent communication to members and volunteers, and we listened to feedback from our community to tailor our response to the needs of our programs.

### Leadership Development Takes Volunteer Training to the Next Level

Emerging out of our Progressive Climbing Education Program, Leadership Development has become a critical focus area to better support our highly-skilled volunteers and students. Today, we invest over \$350,000 of philanthropic funds each year into training and recognition. We expanded the <u>Leadership Development Series</u> in 2019 to offer critical training to help volunteer instructors strengthen their core competencies in equity and inclusion, risk management, group facilitation and instruction, administrative and organizational skills, and conservation and advocacy. Seminars such as "Building Our Understanding and Application of Diversity, Equity, and Inclusion" and "Understanding Treaty Rights in Today's Landscape: A <u>Tulalip Perspective"</u> offered continuing education pathways to reduce systematic barriers and elevate individuals who have been historically excluded from the outdoors.

With the flexibility to expand virtually, these opportunities allowed us to reach a broader audience and engage volunteers during the most restrictive phases of the pandemic. This training has helped to develop leaders thoughtfully and intentionally, cultivate stronger relationships across branches, and elevate teaching standards and consistency across courses. These efforts also lead to higher volunteer satisfaction, retention, and recruitment outcomes, which directly translates into outstanding outdoor experiences for our ever-growing community.

"The classes, field trips, and people at The Mountaineers helped me stay motivated through a very difficult time in my life. Pursuing mountaineering has brought a new sense of purpose to my life, helped me cope with stress, and built my confidence. I also can't thank the volunteers enough, they are so kind, knowledgeable, and caring. They are truly inspiring. Snow is not part of my life or culture, so at times I was afraid, and they kindly helped me overcome my fears without judgement. I never thought a Brazilian/Indian lady would enjoy snowy mountains so much, and I look forward to learning and exploring more."

- Mumtaz Mesania | 3-Year Member



### Mountain Education Alliance: A Nationwide Partnership in Climbing Education

Nearly a decade ago, staff and volunteer leaders from The Mountaineers, Appalachian Mountain Club, American Alpine Club, Colorado Mountain Club, and the Mazamas identified the need to approach common challenges, best practices, and emerging trends in climbing education. Together, we've been working to develop national standards for volunteer-led climbing education that will also meet UIAA international standards. In September 2020, this partnership formally became the Mountain Education Alliance (MEA).

MEA's purpose is to provide a unifying force in American recreational climbing, build a stronger community of world-class volunteer leaders, and reduce hidden barriers by improving transparent pathways to leadership. Long term, MEA will create new and exciting training opportunities by establishing a set of volunteer climbing certifications through the Leadership Education and Development (LEAD) Program. Designed to acknowledge our top volunteers for their excellence in leadership and education, these certifications are nationally recognized. To date, volunteers from MEA organizations have received LEAD certifications in Top-Rope Climbing, Single Pitch Sport Climbing, and Single Pitch Traditional Climbing. These skilled educators are now connected to a national community of volunteer climbing instructors, which will surely lead to a greater consistency across the country. As we continue to develop MEA and deepen ties between member organizations, we expect to collaborate in ways that will benefit outdoor organizations beyond climbing.

## **ENGAGE FUTURE MOUNTAINEERS**

Our community is where you take new courses to help you learn, then take trips to help you grow.



### 2020 BY THE NUMBERS

2,962 youth engaged in outdoor programming

151 Mountain Workshops supported 543 participants

225 outdoor experiences equipped through the Gear Library

### Honoring One Another As Human Beings **Equips Us To Better Act On Our Mission**

We are committed to building a culture where all people feel emotionally and physically safe. In January 2019, the Board of Directors chartered an Equity and Inclusion (E&I) Committee to oversee our focus to remove barriers within The Mountaineers and to cultivate a community where all people feel a sense of belonging. Since its inception, the committee and its affiliated 155-person working group have taken steps to ensure members and volunteers have equitable access to our courses and programs. We've offered ongoing E&I-focused training and are developing a culture-focused leader toolkit. We also issued an equitable climate change statement, refined our strategies for recruiting staff, Board, and volunteer leaders, and invested in website improvements so members can share pronouns and update their demographic information.

To help reduce financial barriers to outdoor recreation, we further invested in our Gear Library, expanding inventory in inclusive sizes and increasing staff support. Gear and apparel are now available for all individuals, families, and organizations to borrow. Moving ahead, we will continue to prioritize opportunities to reduce barriers, improve transparency, and increase efforts to make The Mountaineers a place where everyone feels connection and belonging.



"I am motivated by the passion The Mountaineers has for developing conservation champions, recreating safely and responsibly, and striving towards an inclusive and equitable outdoors so that we can all enjoy, and feel safe, in the wilderness. I'm a black woman and did not grow up camping, hiking, or exploring the outdoors. I'll be 45 years old this year and only started exploring the outdoors 3.5 years ago. Since then, I've gone hiking, backpacking, snowshoeing, and kayaking, and I'm in love with the outdoors. It's never too late to start, and the outdoors is for all."

Photo: Erynn Allen

- Alicia Pierce | 4-Year Member Founding Member, Equity & Inclusion Committee

### **Embracing Virtual Teaching and** Gathering Places and Redefining Member **Engagement**

As in-person programming shut down across our programs, volunteers and staff rose to the challenge of creating innovative ways for people to stay connected to each other and the outdoors. We launched the Virtual Education Center and Virtual Events & Activities Calendar, where people could participate in Backpackers Pajama Parties, backyard workouts, and learn about birds in their neighborhoods from the comfort of their homes. Staff, Board, and volunteers launched a first-ever Wellness Call Campaign, with friendly calls reaching over 1,000 of our senior members to offer support with trips to the grocery store, pharmacy runs, and yard work. Our community also dove headfirst into Mountaineers Books titles and flooded our new Bookstore Curbside Pick-Up with book orders to experience incredible adventures from their armchairs.

As programming slowly reopens, it's clear that the creative virtual resources offered during the pandemic will continue to add value for our community. Embracing the digital classroom reinforced the importance of online meeting spaces as a way to reduce our collective carbon footprint. As we look ahead to the future, we will continue to utilize digital classrooms as a way to bring communities together from near and far and to identify new and innovative ways to foster connections with the natural world.

### **Education Programs Provide Youth** with Safe Experiences Outside **During Shutdowns**

Our youth community consists of hundreds of families and kids taught by over 200 volunteers and supported by nearly a dozen staff. Every year, we offer thousands of opportunities for kids to get outside, including year-round after-school clubs, community outreach programs, and summer and adventure camps. By January 2020, we had facilitated over 3,000 youth experiences and were on track to get more kids outside than ever before. When the pandemic hit and in-person programs stopped, we worked tirelessly to provide high quality educational experiences that were safe and fun. We created new virtual resources and activities, including a 10-week "Youth: Stuck Inside" blog series that provided dozens of activities for families to do in their neighborhoods.

Once it was safe to offer limited in-person outdoor programming, we nimbly recalibrated our programs for smaller group activities to support physical, social, and emotional health. Focused on COVID-19 safety, clubs programs were divided into pods, activities were revamped to include a mix of zoom and in-person offerings, and Mountain Workshops were creatively redesigned to meet the changing needs of our program partners. By the end of September, youth programs served hundreds of additional participants across Puget Sound and facilitated more than 5,200 outdoor experiences.

## ADVOCATE FOR WILD PLACES

## When our community invests in conservation, we invest in our future.

### Reducing Our Organizational Impact **Through Carbon Footprint Reduction**

As part of our Vision 2022 strategic plan, we addressed the climate crisis by focusing on reducing our organization's carbon footprint. We established the Carbon Footprint Reduction (CFR) Committee, which has made great progress towards reducing our organizational footprint and on educating members of our community on how to reduce their individual carbon footprint. First focusing on buildings and program centers, volunteers helped to reduce our environmental impact by installing solar panels and replacing over 500 light bulbs with LED retrofits.

Since switching on the Seattle Program Center's solar panel array in January 2019, we've saved over 360,280 pounds of CO2 emissions – the equivalent of planting more than 2,500 trees. We've also been able to cover all of our electrical energy costs for the building, reinvesting those saved funds into mission-driving efforts to offer more education programs to cultivate fierce advocates of our public lands. Buildings are just one of the many ways we've focused our efforts on carbon footprint reduction over the last 18 months, and our CFR committee continues to develop education opportunities for our more than 38,000-person conservation community through topics such as food choice, transportation, electric vehicles, and more.

### Leveraging Our Unique Voice in Advocacy to Focus on Conservation Outcomes

The Mountaineers have advocated on behalf of wild places throughout our 114-year history, and we continue to influence significant outcomes to protect public lands. In 2019, with over 5,000 community voices, The Mountaineers joined partners to protect the Methow Valley from industrial-scale mining, designate the Mountains to Sound Greenway a National Heritage Area, and permanently reauthorize the Land and Water Conservation Fund. We also launched We Are Puget Sound, a Braided River book and impact campaign focused on strengthening awareness of how everyday decisions impact the health of Puget Sound, the Salish Sea, and the communities who depend on them.

The last 18 months have also brought us several rewarding conservation partnerships including with the American Bird Conservancy to publish Bringing Back the Birds, and a collaboration with Woods Hole Research Center to publish The Big Thaw, a significant look at climate research and the "carbon bomb." We have demonstrated an outsized ability to affect policy to protect public lands compared to similarly-sized organizations across the country. We offer a comprehensive advocacy and engagement program that deepens community education, centers our advocacy efforts through the lens of equity and inclusion, and capitalizes on this unique moment in history to invest in outdoor policy.



2020 BY THE NUMBERS

3,791

people engaged in Great American **Outdoors Act** 

3,536

conservation books sold

2,415

hours of environmental stewardship

### **Defining Commitment with an Official** Statement on Climate Change

Conservation has been part of The Mountaineers ethos from the very beginning. Today, many of our past conservation wins are in jeopardy due to what is arguably the greatest threat to our natural world as we know it: climate change. Tasked with helping ensure The Mountaineers is doing our part to address the global climate crisis, in May 2020 The Carbon Footprint Reduction Committee formally announced our organizational statement on climate change to help our community understand why addressing the crisis is integral to our work and mission.

"Our Mountaineers community is actively experiencing the impacts of the global climate crisis. From melting glaciers to intensifying wildfires, the places we hold most dear are changing, resulting in more perilous access, loss of biodiversity, and degradation of wilderness. We believe that the climate crisis is fundamentally one of equity, which impacts not just wild places, but also human health and communities, and that future generations of Mountaineers deserve an equal opportunity to be inspired by wilderness and outdoor spaces. We commit to do our part by educating the outdoor community, advocating for public lands protections, reducing our organizational carbon footprint, and publishing books and other content that focus on and promote climate solutions, sustainability, and stewardship."

On September 24, 2020, over 300 attendees gathered virtually to join legendary alpinist, environmental activist, and longtime Mountaineers member Conrad Anker for a special presentation titled Mountaineering and the Climate Crisis. With a compelling graphic of shrinking glaciers and increasing wildfires, Conrad illustrated the existential threat of climate change to the wild places we love and to human health and communities.



## CELEBRATING 60 YEARS OF MOUNTAINEERS BOOKS

In good times, books offer our community inspiration, empowerment, and a world beyond our own. In 2020, a year mired with new challenges and burdened with change, books offered us a haven, an escape, and hope for adventures ahead.



### 2020 BY THE NUMBERS

**Mountaineers Books** titles published

titles in catalog

\$1,855

raised through "1% for Trails" program, which donates royalties from the Day Hiking series to trail conservation nonprofits.

### Mountaineers Books Celebrates 60 Years of Independent Nonprofit Publishing

Over our impressive 60-year history, Mountaineers Books has introduced more people to the wonders of wild places near and far than any other outdoor publisher. Beginning with a single book, Mountaineering: The Freedom of the Hills, we have grown to inspire generations of adventurers around the world through more than 700 titles and nearly 17 million books sold. As a nonprofit publisher, our mission is to safely guide readers in outdoor pursuits and to foster an appreciation for wilderness through the rich and varied work of diverse outdoor voices. We believe that the stories. images, and ideas offered in a book can inspire stewardship and advocacy for the lands and waters where we recreate. Books also offer solace and comfort during trying times.

Though 2020 wasn't the 60th birthday year that we expected, we are proud of our tenure as the nation's leading independent publisher of outdoor recreation, sustainable lifestyle, and conservation books. Mountaineers Books, including its imprints Skipstone and Braided River, played an important role in the health and wellness of our global outdoor community. More books made it into the hands and hearts of readers than nearly any other year in our history, inspiring people to explore nature and enjoy adventures - in the backcountry, in urban neighborhoods, and inside their homes.

### **Books Preserve the History and Majesty of** Our Wild Places for Generations to Come

Mountaineers Books serves as the preeminent nonprofit publisher of mountaineering skills and literature, conservation titles, adventure narratives, natural history, and outdoor guidebooks. In 2020, we published a wide array of titles that included *Peak Nutrition*, by award-winning authors Maria Hines and Mercedes Pollmeier, and Earth Almanac, by Ken Keffer with illustrations by Jeremy Collins, as well as a ground-breaking biography, Edge of the Map, by Johanna Garton, and an iconic natural history, **Douglas Fir** by Stephen Arno and Carl Fiedler. Additionally, we shepherded a number of titles from our distribution partners and fellow members of the outdoor community: Colorado Mountain Club, Green Trails Maps, American Alpine Club, and Adventure Cycling Association.

As always, the core of our publishing program consisted of titles that empower each of us to be the author of our own adventures: guidebooks and instructional texts by experts that teach us skills and take us places we might not otherwise experience, from the trails of local mountains to photographing birds, and from hiking in urban areas to ambitious, high-altitude climbs. Through the dedication of our authors, readers, and staff, we continue to build and sustain a community of advocates that connect people to the transformative power of the outdoors.

## After 20 Years, Publisher Helen Cherullo Selects Tom Helleberg to Lead the Next Era of Mountaineers Books

"The milestone of reaching 20 years allowed me to reflect on the future of the press and colleagues I hold dear, as well as where my passions and skills were leading me. I am delighted to pass the reins to Tom Helleberg, a publishing veteran with 20 years' experience in nonprofit and scholarly houses. He holds an MFA in fiction writing and an MBA in corporate finance and strategy. I cannot think of a more capable, talented, and empathetic leader to guide the next era of impact for Mountaineers Books. Thank you for 20 incredible years. I am honored to continue to play a role at Mountaineers Books and Braided River on conservation efforts that 'begin with a book.'"

- Helen Cherullo | 27-Year Member **Executive Director of Conservation and Advancement** Executive Director of Braided River Peak Society and Summit Society Member

"It is a great honor to be stepping into a leadership role during the 60th anniversary of Mountaineers Books, to help set the course into the next era, and continue to publish new and exciting titles that inspire our readers. Taking on the responsibility of Publisher at the start of a global pandemic has been unlike anything I've ever experienced. Mountaineers Books reflects the values of the overall organization-The Mountaineers and its mission remain our North Star and if our readers have taught me one thing this year, it's that our independence and our nonprofit mission truly matters. I'm grateful for the opportunity to support our community through stories and titles that inspire, educate, and empower."

- Tom Helleberg | 3-Year Member Mountaineers Books Publisher

### Mountaineers Books Received 26 Book **Awards Recognizing 13 Different Titles**

Though awards and accolades are not why we got into the nonprofit publishing business, it's exciting to see our titles be recognized with national and international book awards year after year! While 2020 brought unprecedented challenges to our publishing business, it also offered a silver - and gold lining: Mountaineers Books, including Skipstone and Braided River, received an astonishing 26 book awards recognizing 13 different titles. In fact, four Braided River titles (all published in the previous year) won Nautilus Awards: <u>The Big Thaw</u> won the Grand Award as well as Gold in Ecology and Environment; Bringing Back the Birds won Gold in Nature and Animals; The Salmon Way won Silver in Nature and Animals; and We Are Puget Sound won Silver in Ecology and Environment.

Raven's Witness wowed the Banff Book Festival, winning both the Mountain Literature Award and the Grand Prize. Banff also recognized the guidebook *Crack Climbing*, and the narratives Journey's North and Winter 8000. Additionally, we won six medals at the Independent Publisher Book Awards (IPPYs), notably the overall Most Outstanding Design award for *Turn* Around Time (published in 2019). Other titles recognized by award programs in 2020 included Hangdog Days (published in 2019), *Dragons in the Snow*, and *Peak Nutrition*. While awards are uplifting, it's the ability of this diverse range of books to resonate with readers-before, during, and after a pandemicthat truly inspires us.





### SUPER VOLUNTEERS

Super Volunteers are trip leaders, course instructors, committee members, event volunteers, lodge hosts, youth or stewardship volunteers, and more, who contributed 150+ hours or 15+ "instances" of volunteer time in the 2019-2020 fiscal year. They are essential to creating our community and building a positive and welcoming experience for our members, participants, and guests.

Jan Abendroth Gabe Aeschliman Sean Albert Sally Anderson Steven Anderson Amy Arnold Garrett Arnold Bill Ashby Richard Babunovic Alina Badus Thomas Bancroft Bill Bandrowski Carol Barmon Douglas Berry Turner Bluechel Brian Booth Bill Borom Richard Botts Sheridan Botts Jeff Bowman Morgan Boyle David Bradlev Kyle Breakey Jenifer Brink Benjamin Brown Paul Brown Christina Buckman Dave Burdick Carolyn Burreson Richard Burt Andy Cahn Brian Carpenter Danny Casady Colin Chapman Rena Chinn Dave Claar Peter Clitherow Susan Conbere Linda Cooley Lorna Corrigan Duncan Cox Leilani Cramer Nina Crampton Rachael Curtis KD Dase Julie Dasso Rebecca Daughtry Alan Davey Liz Dawson Maud De Bel Kevin DeFields

Amy Deverle-Smith Dante Di Tommaso Suzy Diesen Bill Dittig Kelly Dmetruk Richard DuBois Jeffrev Duffin Jack Duffy Maxine Dunkelman John Dunlap Bruce Durham Suzette Dutton Glenn Eades Tom Eckhout Alexyz Edwards Bonnie Eiber Kit Eiber Anita Elder Tom Eng Eric Enges Tad Englund Christopher Ensor Rob Erickson Karl Ertler Krissy Fagan Alicia Fahev Jim Fahey Chris Finley Barbara Folmer John Foltz Jennifer Fortin Nathan Foster Tina Fox Kim Frasher Cindy Freedman Art Freeman Jim French Carol Froelich Gregg Gagliardi Michelle Garcia Laurel Geisbush John Gilbert Tom Girard Audrey Gleser Lvnn Graf Danielle Graham Dan Greenfield Christine Grenier Otto Greule

Remi Griffaton

Chase Gruszewski

Juliane Gust Douglas Hansen Michael Harlow Megan Hartness Lyle Harvey Shuko Hashimoto Dirk Havlak Dixie Havlak Dave Hawkins Dick Hayek Lisa Havek Lori Heath Don Heck James Henderson Peter Hendrickson Will Hill Cindy Hoover Stewart Hougen Jake Huddleston Tyson Hulbert Margaret Hunt Michael Hutchens Craig Illman Rick Ingham Richard Irwin Rebecca Jacobsen Johnny Jeans Richard Johnston Stephen Johnson Frank Jones Carla Jonientz Elaina Jorgensen David Judish Paul Kallmann Craig Kartes Khrum Kashan Eugene Keltgen William Kenneweg Bob Keranen Neal Kirby Rvan Kitchen Jimmy Klansnic Fritz Klein Dee Ann Kline Amalija Kopac Steven Krause Mike Kretzler Donna Kreuger Takeo Kuraishi Matt Kurjanowicz

Michael Lai

Richard Lambe Roland Lanoue Jon Larson lan Lauder Richard Lawrence Steve LeBrun Miia Lee Owen Lenker Nick Lenn Derek Lester Jerrick Linde Lara Linde Stacey Lissit Chenmin Liu Carlanna Livingstone Nancy Lloyd Jerry Logan Ed Lucas Debbee Aquila Lynn John Mackey David Maltz Lilv Maltz Will Maltz Ananth Maniam Rodica Manole Jim Marsh Natalia Martinez-Paz Peter Matsudaira Mandi Maycumber Nick Mayo Steve McCarthy Steve McClure Frank McCracken Patricia McDonald Meghan McNerney Liz McNett Crowl Lisa McPeak Loren McWethy Roger Mellem Jason Meng Charlie Michel Marilvn Miller Ryan Monahan Lonny Moore Lars Moreland Michael Moreland Samuel Moreland Barbara Motteler Mike Murphy Joanne Najdzin Joseph Natterer

Elizabeth Na Dan Nord Alyssa Opland Gabrielle Orsi Krzysztof Ostrowski Kevin Ouyoumjian Amrit Panda Mary Panza Jeff Patterson Minda Paul Marko Pavela Steven Payne Jared Pearce Andrew Pedersen James Pierson Barton Place Patrick Podenski Royce Poetter Becca Polglase Patti Polinsky Carry Porter Monty Pratt Travis Prescott Michael Radin Jonathan Ramirez Shawn Ravbell Nathan Reed Michael Riley Michele Ritala Regina Robinson Henry Romer Stevie Russell Vikram Sahney Samantha Sanders Harley Sandoval Ginger Sarver Mark Scheffer Scott Schissel Jeremy Schooler Dave Schultz Craig Schwartz Nataliva Semez Beverly Setzer Rachel Shafer David Shema Rusty Sherman Linda Shewey Dustin Shigeno Susan Shih

Jennifer Simerson

Kavla Simerson Lucas Simerson Matt Simerson Randi Simmons Jordan Small Kenneth Small Jessica Smith May So Cheri Solien Asa Sourdiffe Jason Speer Brian Starlin Nathan Starr Jodi Stebbins Joshua Stein **Brvan Stennes** Curtis Stock Skye Stoury Louise Suhr Matt Surprenant Allison Swanson Chris Swarthout Gretchen Ta Cheryl Talbert Andy Tangsombatvisit Nancy Temkin Don Thompson Gerald Thompson Paul Thomsen Peter Tran Tony Tsuboi Shelby Turner Loni Uchytil Tom Unger Matt Vadnal Norman Vigus Shyam Vijayaraghavan Krystian Walec Heidi Walker Larry Walker Cebe Wallace Karen Wallace Brittany Weiler Chuck Welter Tess Wendel Felicia Wibowo Nick Wilson Wesley Witt Siana Wong

Tom Zamzow

## **KEY LEADERS**

Key Leaders are volunteers who led or co-led 10 or more trips, field trips, clinics, or online seminars or lectures in the 2019-2020 fiscal year. We expanded the definition of a Key Leader in 2020 to recognize the many ways our volunteers stepped up to lead activities and engage our community during the pandemic. This level of involvement indicates an incredible dedication to the mission of The Mountaineers.



Sally Anderson Alina Badus **Douglas Berry** Turner Bluechel Jenifer Brink Dave Burdick Andy Cahn **Brian Carpenter** Danny Casady Rena Chinn Nina Crampton **KD** Dase Alan Davey Richard DuBois Bruce Durham Tom Eckhout Tom Eng Christopher Ensor Rob Erickson Barbara Folmer Nathan Foster Laurel Geisbush John Gilbert Tom Girard Danielle Graham Dan Greenfield Megan Hartness Dixie Havlak Dick Hayek

Lisa Hayek Peter Hendrickson Will Hill Stewart Hougen Craig IIIman Rebecca Jacobsen David Judish Paul Kallmann Mike Kretzler Linda Kuramoto Matt Kurjanowicz Jon Larson Ian Lauder Steve LeBrun Mija Lee Jerrick Linde Lara Linde Carlanna Livingstone Jerry Logan Debbee Aquila Lynn **Ananth Maniam** Rodica Manole Mandi Maycumber Frank McCracken Lisa McPeak Charlie Michel Dave Morgan Richard Nicholson Randy Oakley

Alyssa Opland Gabrielle Orsi Krzysztof Ostrowski Jeff Patterson Steven Payne Barton Place Patrick Podenski Becca Polglase Patti Polinsky Travis Prescott Chris Pribbernow Mark Scheffer Scott Schissel Craig Schwartz Nataliya Semez Rachel Shafer Linda Shewey Susan Shih Cheri Solien Joshua Stein **Bryan Stennes** Louise Suhr Cheryl Talbert Nancy Temkin Britt Tinglum Peter Tran Tom Unger Karen Wallace Chuck Welter





## PEAK SOCIETY

Charitable contributions empower The Mountaineers to advance our mission in ways we cannot do with earned revenue alone. We are grateful for our Peak Society members who provide critical annual investments to elevate our volunteer-led outdoor education programs, internationally renowned publishing house, and advocacy efforts that unite us as a powerful voice for public land conservation. Their contributions are an essential part of how we expand and accelerate impact to touch more lives and create deeper, richer experiences in the outdoors. \*denotes charter Peak Society membership

#### RAINIER \$25,000 - \$99,999

Rich & Martha Draves\* Amelie Mabbutt & Edward Monrad Hope & Dave Maltz Family Estate of Hazel Wilcoxon Estate of Patricia Young

#### ADAMS \$10,000 - \$24,999

Barney Harford & Beth Birnbaum Drs. Peter Hendrickson & Nancy Temkin Hannah & Marek Karbarz David Lahaie & Linden Rhoads Craig McKibben & Sarah Merner Grea & Mary Moga John Ohlson\* Travis Prescott Matthew Ray Judy Sterry Kay & Steve Townsend Tom Voal Anonymous Donor (1)

#### BAKER \$7,500 - \$9,999

Jim & Camelia Dobrick\*
Garth Jacobson &
Cindy Demeules
Ken Seamon &
Jane Biddle Family
Wes & Linda Witt

## **GLACIER** \$5,000 - \$7,499

Eric & Katie Artz Hien & Paul Brown Anthony & Tara Bucci Fred & Anandhi Bumstead Joan Burton Dan & Nancy Evans Rick & Kay Kirsten Dee Ann Kline Brynne & Ryan Koscianski Vineeth Madhusudanan & Manisha Powar Steve & Colleen McClure\*

Roger Mellem & Gisela Stehr
Charlie & Carol Michel Vikram & Jessica Sahney
Susan & Eric Schmieman In Memory of Sgt Dietrich Schmieman, USMC Raider
Craig & Kelli Taylor Matt Uyttendaele
Vilma Vojta
John & Julie Waldhausen
Anita Wilkins\*
Anonymous Donor (1)

#### \$TUART \$2,500 - \$4,999

Gabe Aeschliman & Gianna Cannataro The Babare Family Foundation In Memory of Martin Babare Carol A. Backus Lorna Corrigan & Ken Christiansen David & Brita Enfield Jennifer Fortin & Tony Santolla Patrick Foster Martinique & Eliot Grigg\* Megan Hartness Sophie Hartshorn & Elizabeth Sall Marci & Don Heck Andrew Hughes Roger "Rocky" Johnson & Pam Boyles In Memory of Dee Molenaar & Fred Becky Stephan Kleine Mark Kroese & Lisa Tillman Takeo Kuraishi Matt Kurianowicz Geoff & Peg Lawrence

Wayne & Roxanne Lieb

Teresa & Jerry Logan

Chenmin Liu

Rodica Manole &

Ian Lauder

Amrit Panda & Aditi Singh Patti Polinsky & Dave Claar\* Joshua Rowe Bruce & Jill Sanchez Stephen Scofield Ron & Eva-Maria Sher Cody Smith Paul Stevenson & Megan Davis Steve Swenson & Ann Dalton\* Magdalena & Krystian Walec Gavin & Sara Woody\* Rene Yoakum & **Greg Pindras** Brian & Amy Young

#### SHUKSAN \$1,000 - \$2,499

Peter Ackroyd & Joan Alworth Barrett Amos & Marit Featherstone Anonymous In Honor of Becca Polglase Michael Arriaga Christine & Perry Atkins Bruce Bagley Thomas Bancroft Brad & Nell Baughn Lisa Beaudreau & Matt Hvde Mearl Bergeson & Caroline Mueller\* Erik Bjarke Ann & Bruce Blume Alex & Wendee Bogaard Megan Bond & Walter Friesen David Bradley Barbara Brock James Burke & April Gerlock Chris Burrows

Hugh Campbell &

Dianne Dalton

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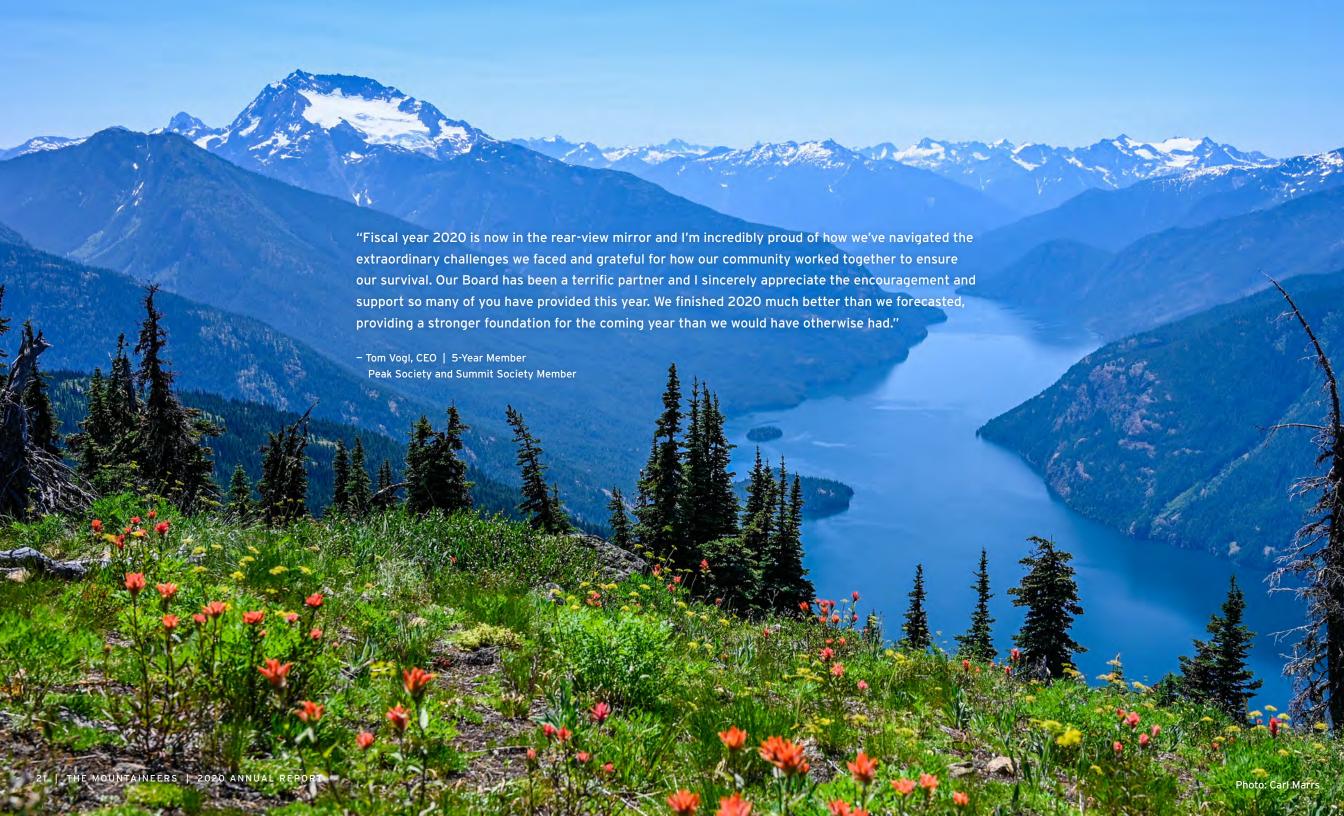
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The Mountaineers is composed of seven regional branches, along with the Global Adventures Committee, which offers trips abroad. Branches organize courses and activities and provide an important sense of local community. Each branch has its own volunteer structure, coordinating curriculum and standards across the organization while tailoring each offering to the needs and interests of its local community.

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# 2020 FINANCIALS

### CONDENSED STATEMENT OF FINANCIAL POSITION

Assets	September 30, 2020	September 30, 2019
Current Assets	\$5,767,569	\$5,219,168
Long-term Investments	\$3,269,047	\$2,958,486
Intangible Assets	\$653,605	\$514,564
Author Advances	\$229,558	\$246,129
Property and Equipment	\$4,729,42	\$4,888,259
Total Assets	\$14,649,200	\$13,826,606

### Liabilities & Net Assets

#### Liabilities

Current Liabilities	\$1,631,678	\$885,845
Contingent Contribution	\$800,000	\$600,000
Total Liabilities	\$2,431,678	\$1,485,84

#### Net Assets

Unrestricted	\$11,719,540	\$11,896,158
Temporarily Restricted	\$497,982	\$444,603
Total Net Assets	\$12,217,522	\$12,340,761
Total Liabilities & Net Assets	\$14,649,200	\$13,826,606

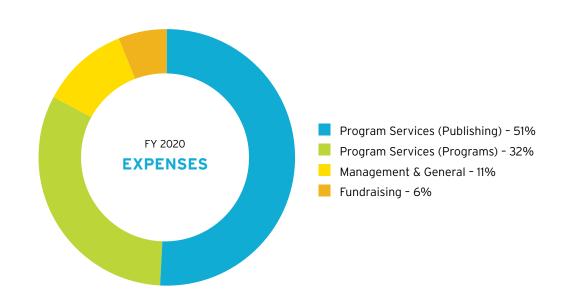


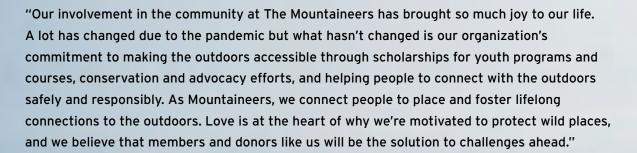
#### **CONDENSED STATEMENT OF ACTIVITIES**

Revenues	FY 2020	FY 2019
Publishing	\$3,746,342	\$3,529,158
Programs	\$1,532,242	\$2,597,962
Contributions	\$1,267,140	\$1,441,942
Membership	\$639,777	\$630,719
Investments	\$314,805	\$119,067
Book Royalties	\$39,412	\$22,481
Total	\$7,539,718	\$8,341,329

#### Expenses

Expenses		
Program Services (Programs)	\$2,420,498	\$4,003,266
Program Services (Publishing)	\$3,941,712	\$3,961,228
Management & General	\$872,941	\$528,741
Fundraising	\$427,806	\$470,761
Total	\$7,662,957	\$8,963,996





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